

# Cummings Park

## NEWS BRIEF



Client News, special offers, reopening resources, and more

June 2020

## Welcome Back



The Commonwealth's phased reopening is underway, and we are pleased to welcome more clients back to our properties. Activity is picking up in our buildings and elsewhere, and we are glad to be taking steps toward regaining a sense of community. We know that for many of you, as with our own team, working together in person can lead to more collaborative, productive, and enjoyable workdays.

Over the past two months, many essential businesses, including a number involved in the fight against COVID-19, have continued operating on site, so our buildings have stayed open and our custodial and maintenance team has been hard at work. In short, we are well practiced in executing on the operational health precautions related to COVID-19.

We recognize that some clients may have questions about what to expect when returning to the workplace—please know that we are readily available to assist you. Please reach out to your account manager with any questions.

We look forward to seeing you soon.

*Dennis Clarke*

## Welcome New Clients

*Not including Beverly and TradeCenter 128*

### **Lighthouse Christian Counseling**

*Counseling services provider  
10 Tower Office Park, Suite 504, Woburn*

### **The Money Store**

*Mortgage lender  
21 Cummings Park, Suite 270, Woburn*

### **Ellen M. McCarthy**

*Licensed clinical social worker and therapist  
10 Tower Office Park, Suite 406, Woburn*

## Client News

**DMSE Sports** recently partnered with Thistle Communications to



offer a socially distanced solution to graduations, town meetings, and outdoor activities such as a drive-in movie theatre. DMSE will bring its mobile Jumbotron to your location and play a feature film of your choice. Enjoy audio from the safety of your car with FM radio broadcasting and an LED screen that allows for nighttime and daytime viewing. Learn more about this solution [on Facebook](#) or via email to [info@dmsesports.com](mailto:info@dmsesports.com).



**Evolved By Nature** has transitioned its manufacturing operations to produce and donate hand sanitizer to local healthcare institutions, fire departments, nursing homes, and more. To date, it has donated more than 1,000 liters of sanitizer. The solution is also available for purchase, with all profits going toward producing and distributing additional product to organizations in need. Those interested in purchasing one liter (\$15) and one gallon (\$40) containers can visit [evolvedbynature.com](http://evolvedbynature.com) or email [support@evolvedbynature.com](mailto:support@evolvedbynature.com).



**GreenLight Biosciences** is accelerating work on its proprietary cGMP mRNA production platform in an effort to develop a COVID-19 vaccine and supply it on a global scale. The company is in the pre-clinical phase, and has prepared a set of vaccine candidates for laboratory evaluation of their ability to produce immune responses. [Learn more.](#)



**Johnson Paint**, 116 Cummings Park, Woburn, carries a variety of PPE products, including EPA-approved N-List disinfectant, gloves, face masks, and more. Orders may be placed via phone and are available for curbside pickup. Contact Don Van Lenten at 508-277-4394 or [don@johnsonpaint.com](mailto:don@johnsonpaint.com) to learn more.



**Wall Street Horizon**, a corporate event data provider, has been named to the [WealthTech 100](#) list of innovative data providers transforming the global institutional investment industry. [Read more](#) about this honor.

## Reopening Resources

As the Commonwealth begins to phase back to an in-office working environment, multiple Cummings client firms have stepped forward to offer products and services to help smooth the transition. Visit the latest addition to our [COVID-19 resource collection](#) to browse options for hand sanitizer and other protective equipment, cleaning services, furniture, moving and storage solutions, signage, and more products and services that can assist your firm as it adapts to a new working environment.



Reminder: If your firm has recently adapted its operations to either directly support relief efforts or maintain business continuity through alternative remote platforms, please let your account manager know so we can spread the word through our enhanced [COVID-19 online resources page](#).

## The Latest on *Starting Small*

Bill Cummings, founder of Cummings Properties and

# STARTING SMALL AND MAKING IT BIG

Hands-on Lessons in  
Entrepreneurship and Philanthropy



**BILL CUMMINGS**

Cummings Foundation, has released the sixth edition of his popular memoir. *Starting Small and Making It Big: Hands-on Lessons in Entrepreneurship and Philanthropy* is currently available for purchase at [www.cummings.com/book](http://www.cummings.com/book) and [Amazon.com](http://Amazon.com), with all proceeds going to charity. To hear more from Bill, tune in to his [Harvard Business School](#) podcast.

All client firms should have received a copy of an earlier edition of *Starting Small*. If your firm was somehow missed, please contact your account manager, and we will be delighted to drop one off for you. In addition, anyone who has the first or "Winchester" edition of this business book is invited to trade it in for the latest version by stopping by our headquarters at 200 West Cummings Park, Woburn.

## Special Offers



**Free estimates for office cleaning with "electro-static fog" and hospital-grade disinfectant All Clean**

*100 Cummings Center, Suite 120-F, Beverly*

Offer available to all Cummings Properties client firms.

Contact Bob Baker at 978-766-6333 for additional information.



[Burlington\\_ma@ikumon.com](mailto:Burlington_ma@ikumon.com)

**Free Registration for the month of June**

Kumon Math and Reading Center of Woburn

*19 Cummings Park, Woburn*

Online math and reading programs

For additional information, call 781-354-4080 or email



Offer valid through June 30, 2020.

Contact Ken Segal at [ksegal@lgallp.com](mailto:ksegal@lgallp.com) or call 781-569-4782.

**COVID-19 Business Check-Up: 50 percent off**

LGA

*500 West Cummings Park, Suite 5650, Woburn*

Assess your company's risk condition and set groundwork for risk mitigation and value optimization.

## What's New in Our Buildings

Those who are returning to their spaces for the first time in a while will notice some changes in our buildings. As previously communicated, we have put a number of new COVID safety protocols in place. Among them is new building signage that promotes the use of face coverings in common areas and offers tips to help stop the spread of germs. Additionally, in a number of our buildings, we are providing suggestions to direct traffic flow in stairwells and reduce congestion in elevators. Finally, all Cummings personnel now wear face coverings in building common areas and client suites. You'll likely see our custodial colleagues more often, as they clean and disinfect common areas with increased frequency.

With the health of our entire business community in mind, we appreciate your cooperation in adhering to the recommended precautions in shared spaces.



Elevator Guidelines

COVID-19 SAFETY PROTOCOL



**UP TRAFFIC ONLY**

**DOWN TRAFFIC STAIRWELL AT OPPOSITE END OF HALL**

Stair Usage



General Precautions

## Cummings in the News

[The Cummings organization's New Horizons at Marlborough assisted living community has kept coronavirus at bay \(VIDEO\)](#)

*WBZ 4 News – May 1, 2020*

[Russell of Cummings Properties speaks to preparations for the state's phased reopening](#)

*Boston.com – May 22, 2020*

[Cummings Properties' Derek Russell weighs in on Massachusetts' return to the workplace \(VIDEO\)](#)

*WBZ 4 News – May 26, 2020*

[Can the "Cummings Way" live on after founder Bill Cummings retires? \(PODCAST\)](#)

*Cold Call – May 26, 2020*

## Friendly Reminders

**Upcoming holiday:** Cummings Properties' offices will be closed **Friday, July 3**, in honor of Independence Day.



**Be courteous, be kind:** Please remember to carry a face covering when traversing the common areas of Cummings buildings, and wear it whenever six feet cannot be maintained between others. You may encounter people unexpectedly in reception areas, hallways, elevators, stairways, and multi-stall restrooms. Please be sensitive to those around you by keeping a face covering or mask on your person and donning it when appropriate.

**Protect the flooring:** Without chair pad protection, the frequent rolling of chairs will damage carpeting. This type of damage is particularly costly because, typically, the carpet in an entire room or open area must be replaced, even if only a small section is damaged. Simply using a chair pad will help avoid charges when a client vacates. Thank you for your cooperation.

**Need gift ideas?** Remember your neighboring merchants as you plan graduation and Father's Day shopping. Cummings Properties is home to many different businesses with a variety of fine offerings. Check out the [Client Directory](#) to discover all that is offered, now and throughout the year.



**We want to hear from you!** Do you have news or a great photo to share? Is there a special you'd like to offer to Cummings clients? Email your news, offers, and photos to Lisa VanStry at [lvs@cummings.com](mailto:lvs@cummings.com).

# Earn Cash for Client Referrals

Know someone looking for space? You could earn \$1,000 or more for referring a new client to Cummings Properties. Within our portfolio, which spans 11 cities and towns north of Boston, we have a space for every need. See details [here](#) or speak with your account manager to learn more. Earn \$1 per square foot for a successful lease with us, with a minimum referral bonus of \$1,000!

## 12 Gill Street, Suite 1950, Woburn

Many private offices with large windows - 1904 SF



Floor 1



12 Gill St Exterior



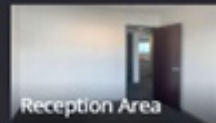
Building Lobby



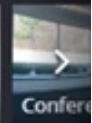
Corner Suite



Hallway Entrance



Reception Area



Confere

Take a 360° virtual tour now

Click for floor plan

[Client Directory](#)

[cummings.com](http://cummings.com)

[Service Call Request](#)

[Executive Office Suites](#)



If you no longer wish to receive our emails, you may unsubscribe below. Unfortunately, if you unsubscribe, you will not receive important building notices such as water and electric shutdowns or fire alarm testing.